Necie Black

RELATIONAL STRATEGIST

Creating Synergy for **Life** and **Business** Relationships

Necie Black is a coach, speaker, consultant and trainer who shares leadership strategies for personal and professional growth. She inspires clients to align action in support of their dreams, purpose, and destiny. Born in Los Angeles, California on a crisp morning in December, Necie has a love for all things Christmas. As third eldest of eight children, she shared the responsibility of caring for her younger siblings and quickly learned to lead and resolve conflict. Necie excelled in school and in spite of becoming a teenage mom, she persevered to rise above life challenges. Necie spent over 27 years with a Fortune 500 Telecommunications Company and knows the importance of building strong relationships. As a Relational Strategist, she envisions an environment where employees are empowered to be creative and leverages their talent to increase productivity, efficiency and profitability. Working with leaders who are eager and committed to align their strengths with purposeful action, Necie is passionate to support them in bringing synergy to life and business relationships. As Founder of Lyfe Smarts LLC, Necie believes one of the stepping stones to success is continuous learning. Along with acquiring both Professional and Master Coach Certifications and Strengths Strategy Coaching Certification, Necie is a member of the International Coach Federation and holds a Bachelor's and Master's degree in Business Management from Amberton University, Garland, Texas. She volunteers and serves as Board of Directors Development Chair with Dress for Success, Oklahoma City, a non-profit organization providing a network of support, professional attire, and development tools to help women thrive in work and in life. Necie lives in the Oklahoma City area with husband Michael.

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SIGNATURE TOPICS

Past **Appearances**

Vatterott College
Business Management Course Speaker

ITT Technical Institute,
Commencement Speaker

Power Network Conference,
Virtual Keynote

Spotlight Conference,
with Nikki Woods

Dallas TX, EPIC Conference
with Aprille Franks-Hunt, OKC

A Black and White Affair Workshops

Authenticity is **The New Currency**

It's not necessary to put on a facade to appease others. And you don't have to show up in one setting dramatically different from who you are in another. Aren't you tired of playing charades with your life? Ditch the facade. Relax and learn to be comfortable in your skin. Let the real YOU shine through and attract the life and business relationships you desire.

Boost Your **Show Up Intelligence**

It's time to get real with what's killing relationships and the solution lies within. Let's talk about how you ***Show Up*** – in your relationships; personal or otherwise. The key is to understand and manage your emotional wants and needs. Learn to strengthen your Intelligence and show up with confidence and authentic.

Lead **Out Loud**

Work places are a diverse society – a melting pot of varying cultures, strengths and talent. Yet many leaders are oblivious to the uniqueness that each member brings to the organization. Optimize your effectiveness as a leader. Foster a thriving environment where creative input is valued and shared. Empower your teams to be actively engaged. Maximize their talent to increase productivity, efficiency and profitability.

Show Up, Not Out; 4 Keys to **Mastering Your Emotions**

Instead of hiding your emotions learn how to deal with them effectively. Emotional Intelligence equals empowerment. With the knowledge of how to identify your needs and push past fear, you will have a clearer picture of who you are and quickly align your life with action to achieve what you want. Build rapport and connectivity with others in a genuine way.

Master Your Influence- 5 Personal Strategies to Build **Rock-Solid Relationships**

Are you not making the kind of connections you want - personally or professionally? Wonder how to communicate authentically without over-sharing? Most of what you've been told about building relationships is Completely Wrong!! If you're an entrepreneur, leader or someone who wants to sharpen your relationship game, I'll share the strategies to master your influence!

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WHAT LEADERS **ARE SAYING...**

Ebony Combs, MS
Brand Consultant | Host | Speaker | Hair Model | Social Media Strategist | Author

"Necie is a producer of greatness, very professional and detail oriented. I've had the pleasure of working with Necie on several projects for Nikki Woods Media and witnessing her genius as she's facilitated breakout sessions and key talks.

NECIE THE PROJECT MANAGER:
Necie served a Nikki's collaborative book project manager, while I served as the brand ambassador consultant. Her cooperative, flexible, and compassionate spirit - all key ingredients in the fast-paced environment of collaborative book projects, helped our team maintain cohesiveness and order.

Necie ensured all the co-authors (21) were clear on the project expectations, had clearly defined project timeline; their stories were done in a timely fashion and in alignment with the overall theme of the project; all deliverables were to Nikki Woods and the editing team; and assisted the co-authors in writing their stories.

NECIE THE FACILITATOR:
Necie is what I refer to as the quiet storm of the speaking world. She is full of wit and the necessary empathy it takes to connect with vulnerable audience. I witnessed this as she facilitated her session at #EpicCon2016. She left her attendees with a sense of accomplishment and conquering every fear they had when they entered her room. The feedback after her session was mind-blowing, as they truly benefited from her Lyfe Smarts.

NECIE THE SPEAKER:
Necie, blew the over 100 attendees away at #Spotlight16 as she spoke to authentic connection. She not only talks the talk but she walks the walk. Her connection to the audience left them yearning for more and wanting to coach with her and remain connected. We overheard the attendees talk about how they would reevaluate the way they did connecting and networking with other, virtually and in person.

She is the queen of project management, authenticity and life experience. Her knowledge base is phenomenal and one you must experience. I highly recommend Necie for your next book project women's retreat, conference, or corporate event, that's if you want it done in excellence. **less**"

April 12, 2016, Ebony worked directly with Necie at Lyfe Smarts LLC

Nikki Woods
Best Selling Author, Author Coach and Senior Producer for the Tom Joyner Morning Show

"Be consistent, be consistent, be consistent was author/speaker /life coach Necie Black's mantra at my #Spotlight2016 Conference.

Heads nodded in agreement as Necie shared why bringing your Authenticity game every time you show up is key for entrepreneurial success. "Check your tribe" Necie suggested as she stressed surrounding ourselves with the right circle of supporters, clients and friends. Necie's authenticity shines through in her training as she strives to use her story of transformation to build courage, clarity and confidence in career women. She will be a welcome asset to your next event.

Nikki Woods
CEO of Nikki Woods Media and Victoria Street Media and Publishing Solutions
Founder of the Spotlight Conference
Senior Producer of the Tom Joyner Morning Show **less**"

April 13, 2016, Nikki was with another company when working with Necie at Lyfe Smarts LLC

Teri McGraw
Certified Master Coach - Empowering Clients to Reach Their Personal and Professional Potential.

"Necie Black is a dynamic Certified Master Coach who has made a difference in my life. As my coach, Necie asked questions which ignited me to think, be creative, solve my barriers, achieve my goals, and celebrate! Necie is a caring, trustworthy, and enjoyable person who is accountable! Coaching offers an opportunity for success and Necie Black is vital as a coach."

April 23, 2016, Teri worked directly with Necie at Lyfe Smarts LLC

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CONTACT

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